



# Capabilities Presentation



# Key Partnerships..

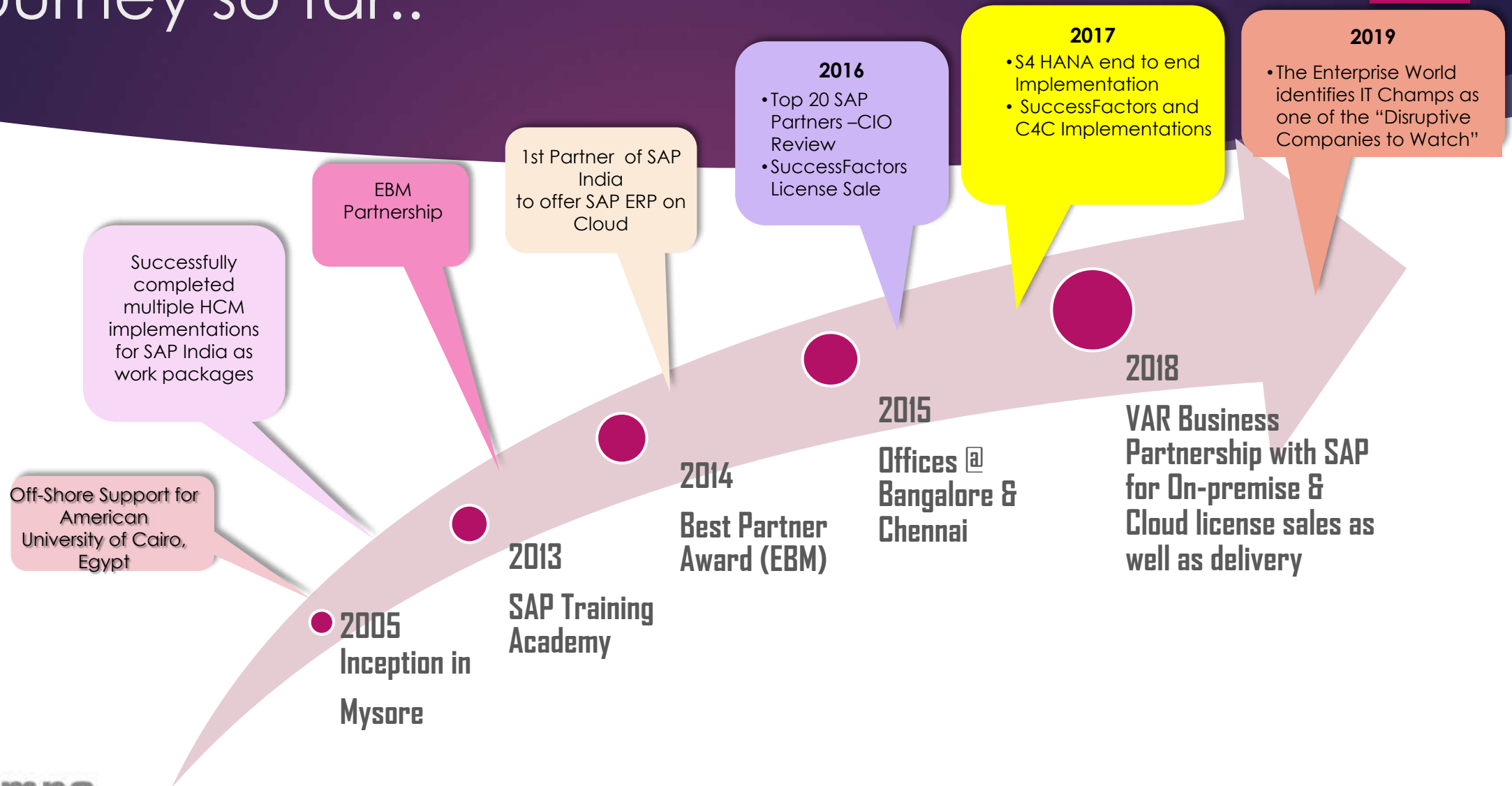
Best in class Product Partnerships to provide **simple, integrated and scalable solutions** across the enterprise for our customers.

We take care of **end to end IT needs** of our customers so that they can focus on their customers for providing the best products and services.

We believe in **long term relationships** with our customers to partner with them in their success journey.



# Journey so far..



Proven  
Expertise for  
over 15  
years in...



**SAP Application Maintenance Support Services**



**Enterprise Automation Solutions for Small and Medium Businesses**



**Solutions for Manufacturing Companies**



**Solutions for Professional Services firms**



**Human Capital Management & Payroll Solutions**



**Solutions for Engineered to Order product companies**



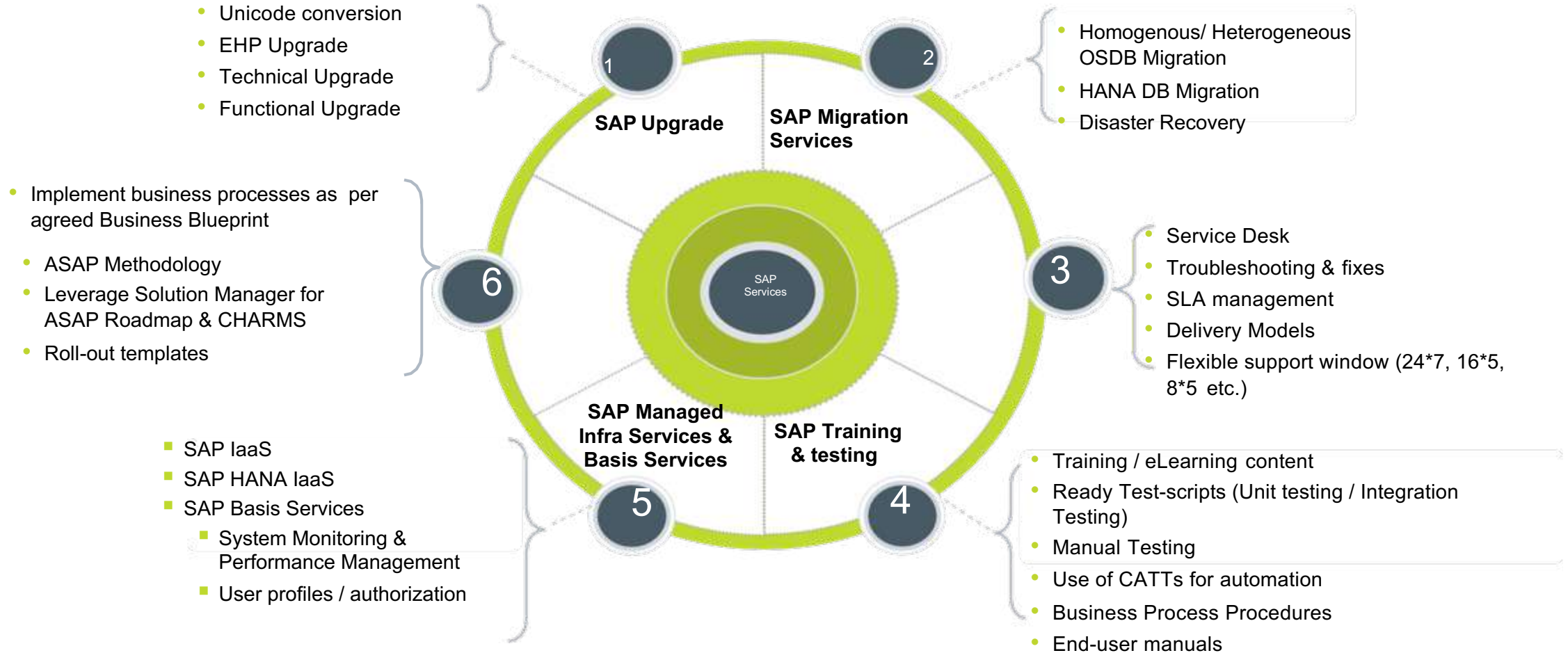
**Campus Automation Solutions**

# Products Portfolio

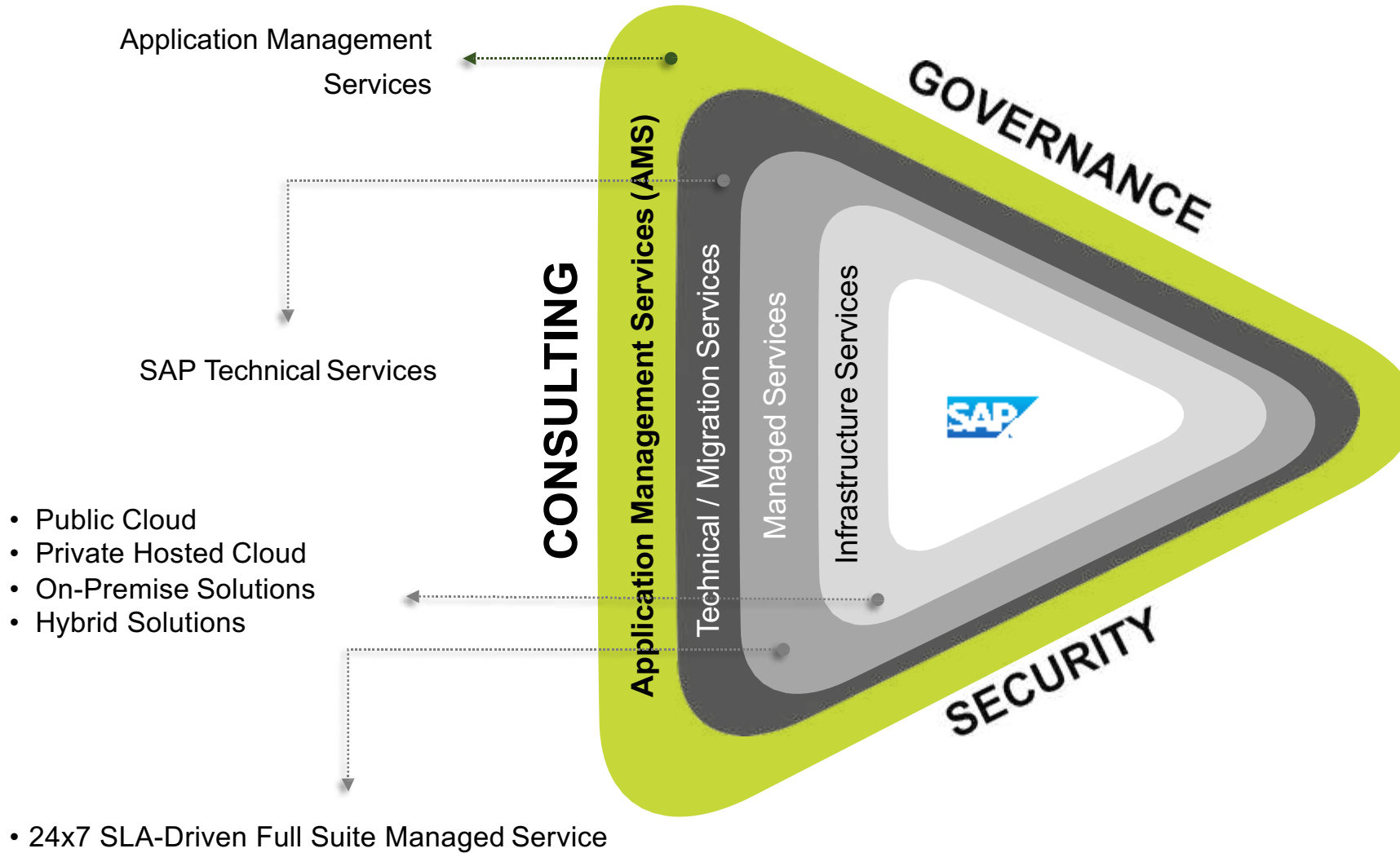
- ▶ On-premise ERP
- ▶ Cloud based ERP
- ▶ Migration from ECC to S4 HANA
- ▶ Product Lifecycle Management
- ▶ HR and Payroll Solutions
- ▶ Campus Automation Solution
- ▶ SAP Education and Certification



# Services Portfolio



# Services Framework



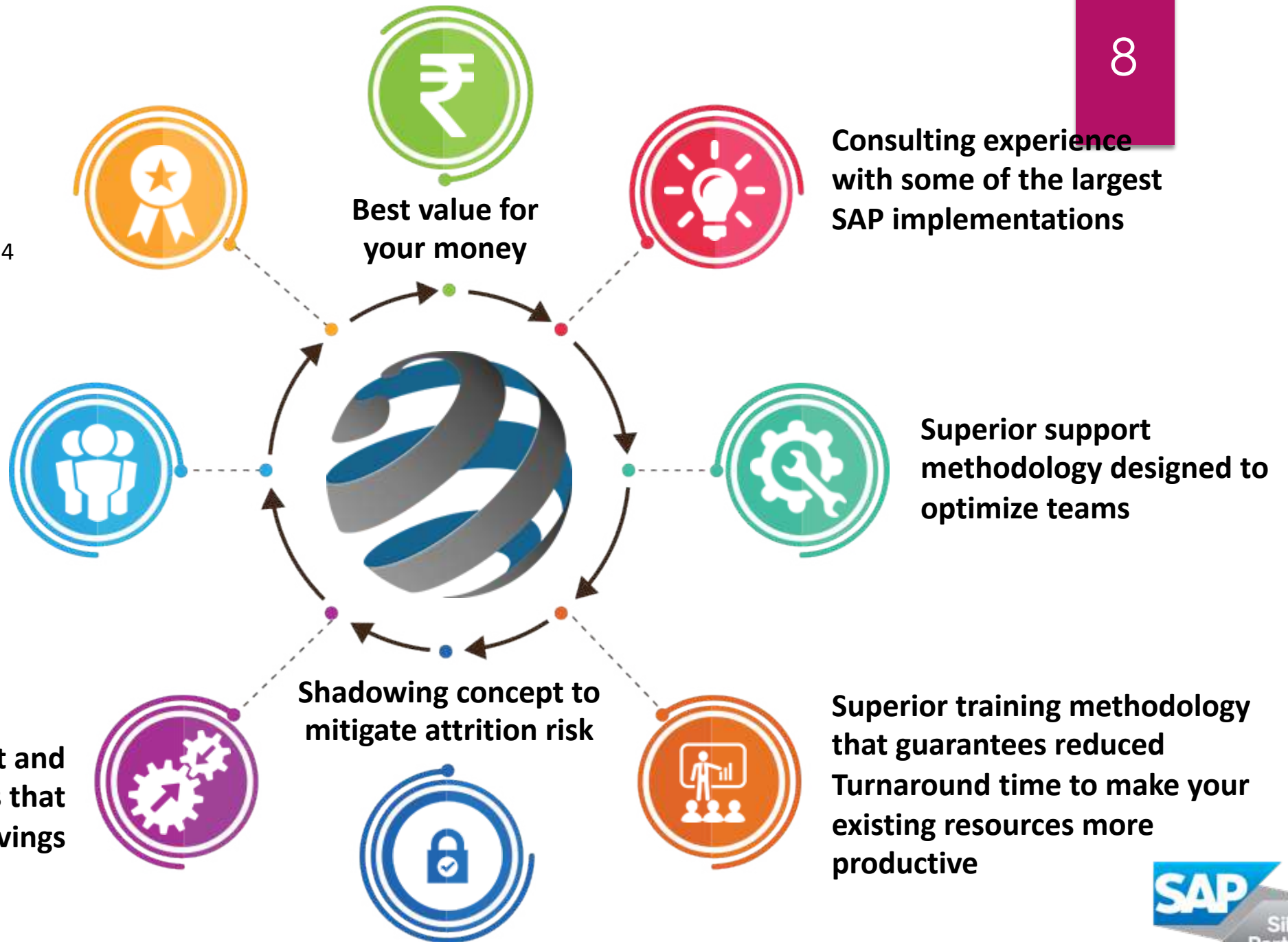
Our SAP practice focuses on **delivering benefits in key functional & technology areas** to Small and Medium Enterprises to enable these organizations have **more efficient and profitable operations** and adapt to the growth & expansion in their business. As customers look at alternative delivery and support models,

## Awards & Accolades from industry experts

- CIO review online recognition
- Silicon India recognition
- Best Partner award by SAP for 2014

Unique methods to recruit professionals with high “degree of fit”. Our recruitment methodology is based on our vast collective experience

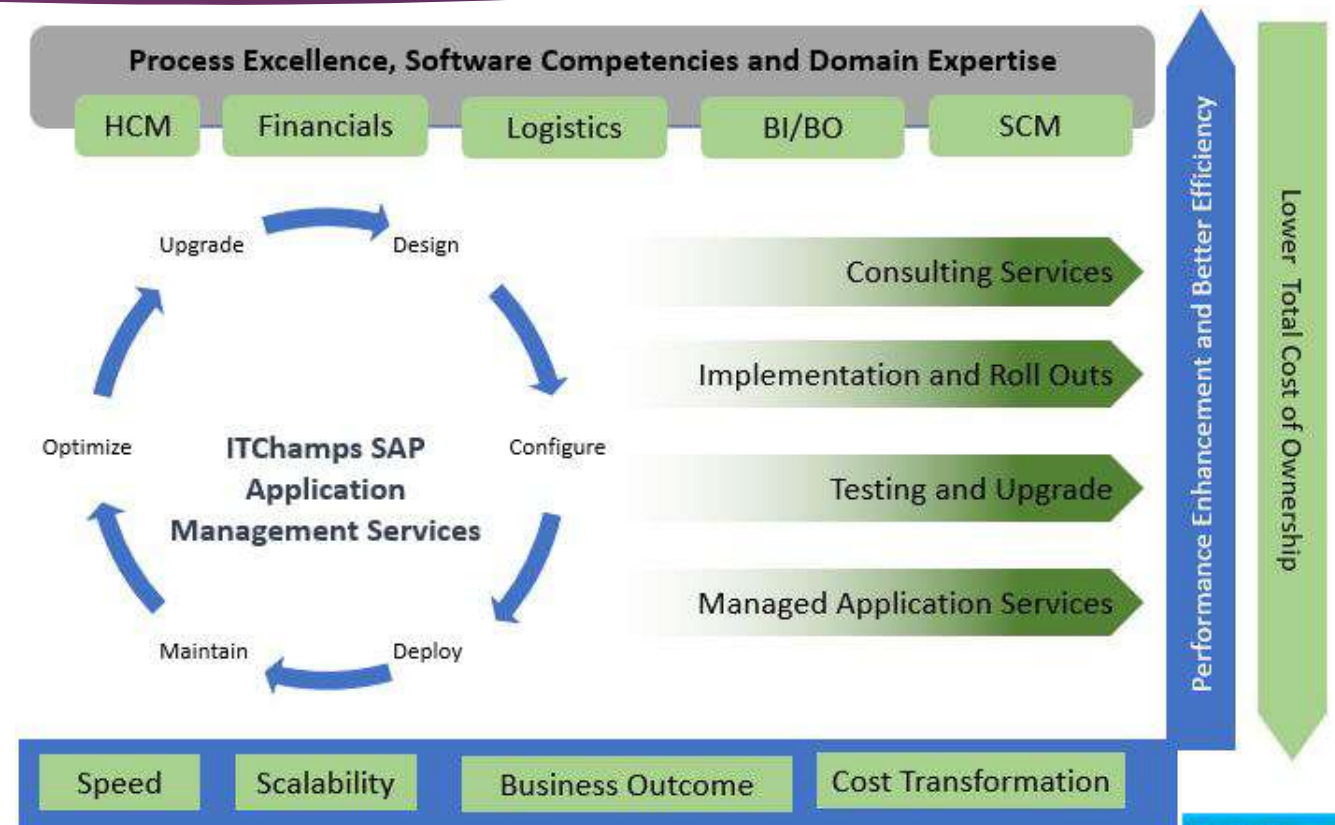
Integrated management and SAP consultancy teams that results in cost savings





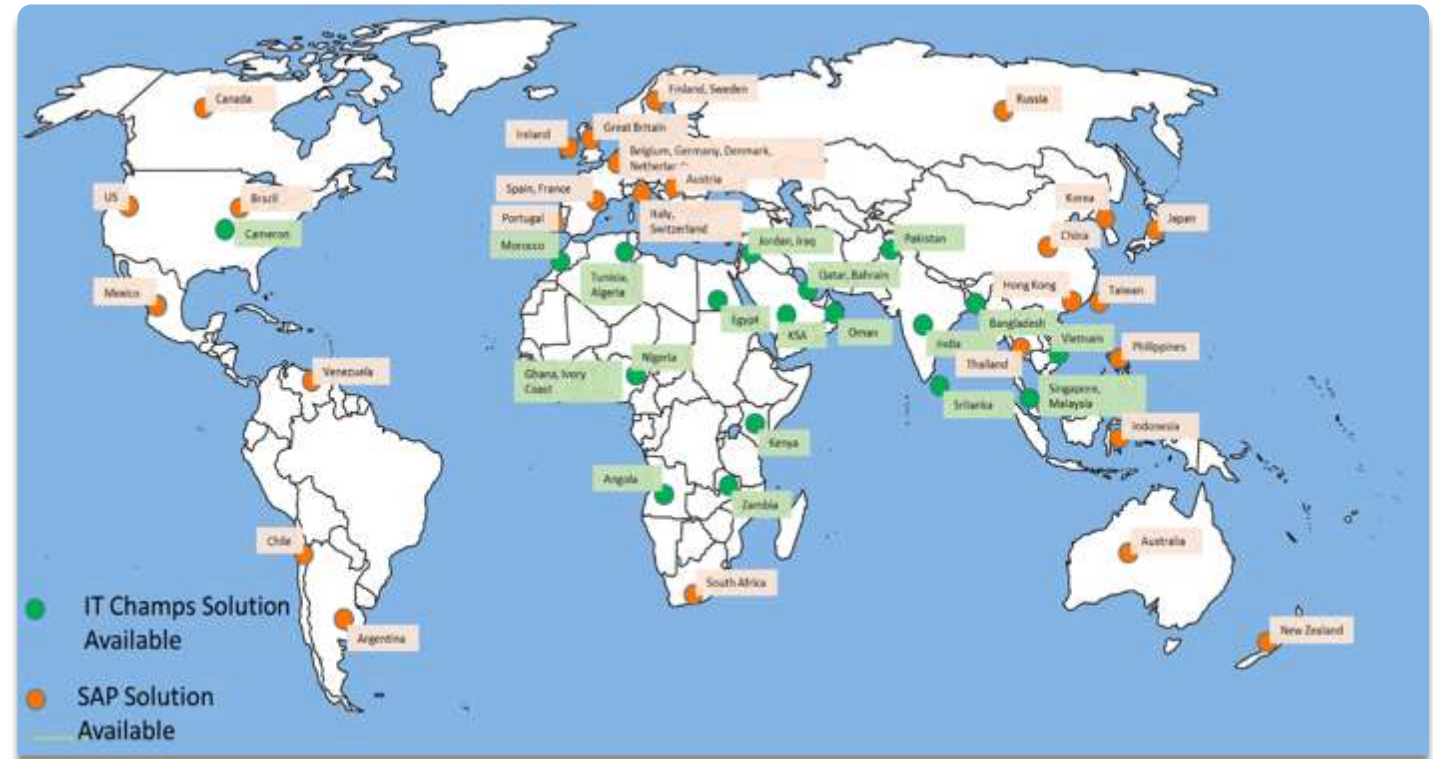
# SAP Application Maintenance Support

- ▶ Several Models to choose from:
  - ▶ 8 x 5 / 24 x 5 / 24 x 7 Support hours
  - ▶ Fixed price / Issue-based
  - ▶ Dedicated / Shared-pool support
- ▶ Predictable Cost Model
- ▶ Shrinkage of incident volumes year on year
- ▶ Improved process efficiencies & compliance
- ▶ Effective and quick response to changing business dynamics



# Managed Services & Operations – Payroll and Statutory Compliance

- ▶ I.T.Champs has built several enhancements to the standard SAP payroll solutions for various countries which makes our offering unique, efficient and cost effective. Some of the solutions built and successfully deployed for our customers are:
- ▶ Multi-frequency payroll (weekly, bi-weekly, semi-monthly) with prorated statutory compliance reports
- ▶ Multi-lingual Payslips/Remuneration Statements
- ▶ Multi-currency payments and
- ▶ Payroll postings into multiple finance systems for international versions



# SAP Authorized Education Partner since 2013

- ▶ 14+ Years of experience in Enterprise Automation
- ▶ 90+ Customers Worldwide
- ▶ 100+ Projects Executed with 100% Success Rate
- ▶ 400+ Students Educated & Certified from SAP Academy
- ▶ Over 95% Placement Record for Academy Students



# Training & Global Certification Offerings

- ▶ **Corporate Trainings** for better utilization of existing SAP installation, Knowledge retention
- ▶ **Student Academy at Universities and Colleges** – Business Process Automation, SAP Power User Program, University Alliance Program
- ▶ **Aspiring Consultants** – Consulting courses in S4 HANA, SuccessFactors, Fiori and many more
- ▶ **Career Change Aspirants** – With multiple years of business experience wanting to move into IT Consulting roles



# Campus Management Solutions

## ▶ Academic Delivery

- ▶ Multiple term structures and academic delivery models, in a single instance, out-of-the-box
- ▶ Financial aid that supports academic models

## ▶ Student Success

- ▶ CRM designed for higher education constituent perspective
- ▶ Attract and retain across the entire student lifecycle from recruiting to advancement

## ▶ Operational Efficiency

- ▶ Optimize institutional funds and resources
- ▶ Make informed, data-driven decisions, anytime and anywhere

## The CampusNexus and Radius by Campus Management Solution Set



# Partial List of our Customers



THE SOUTH INDIA PAPER MILLS LIMITED  
Paper Manufacture Division

Together we can,  
Together we will

